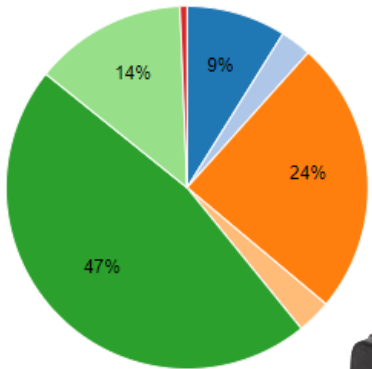


- EI - 2460 - F250
- AI - 2060 - GM
- EI-RI - 2450 - Toyota Tundra
- SM - 2060
- Wayne Device 3
- DA - IDD-213L
- Anytrek1



# Fleetistics ONE

Affordable Vehicle & Asset Tracking

Introduction	Why is Fleetistics a good partner?
Understand	Understand your challenges
Present	Present solution(s) to challenges
Future	Long-term possibilities
Evaluation	Review solution evaluation process
Timeline	Agree to next steps & when

# Today's Goals

# Fleetistics - Since 2001

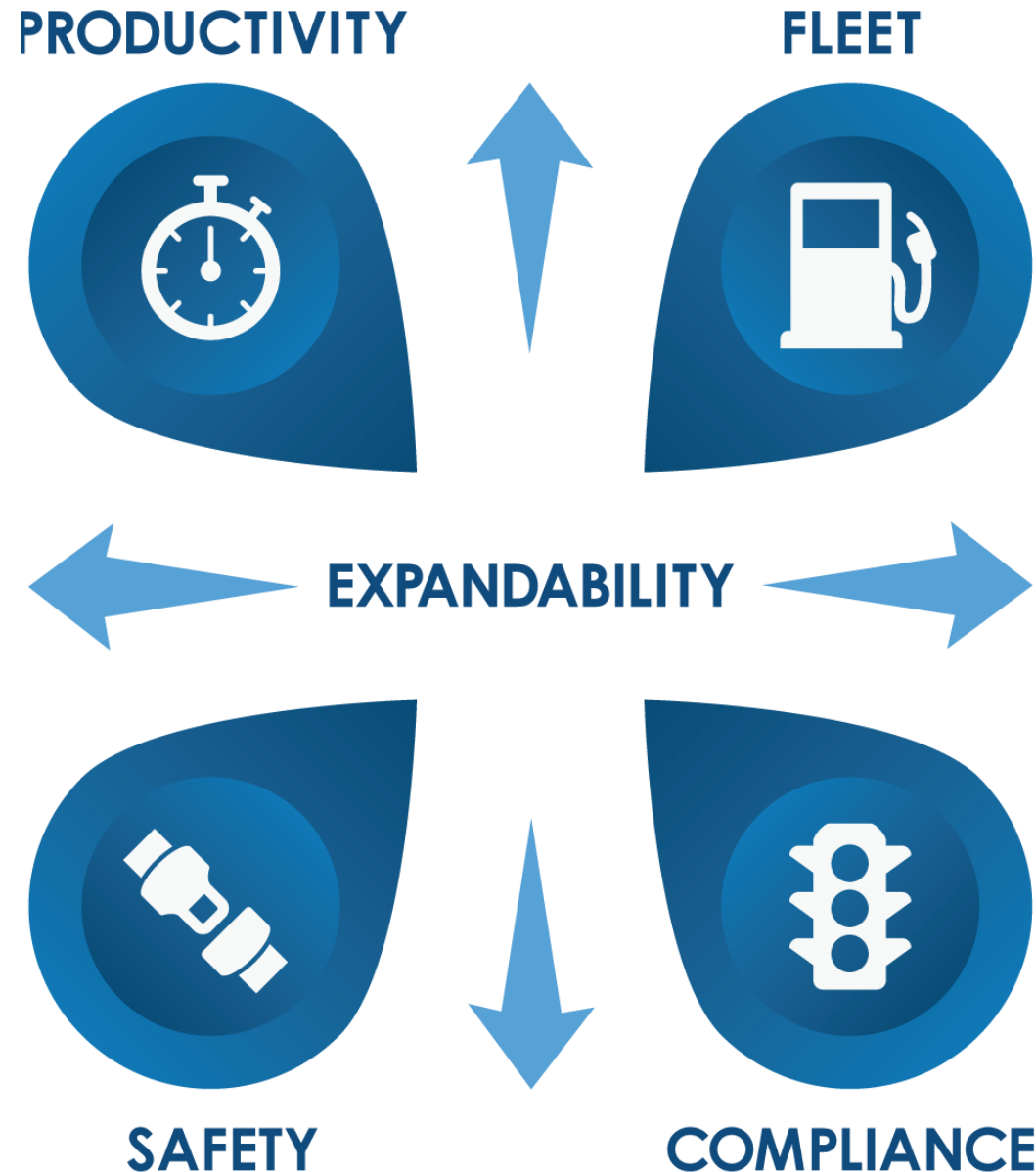
- Fleet management is what we do
- Many employees managed fleets – we get it
- Track wide variety of vehicles and assets
- Move data for integrations
- Create custom solutions
- Provide more for same price or better than competitors
- Veteran owned, small business certified



# Discovery

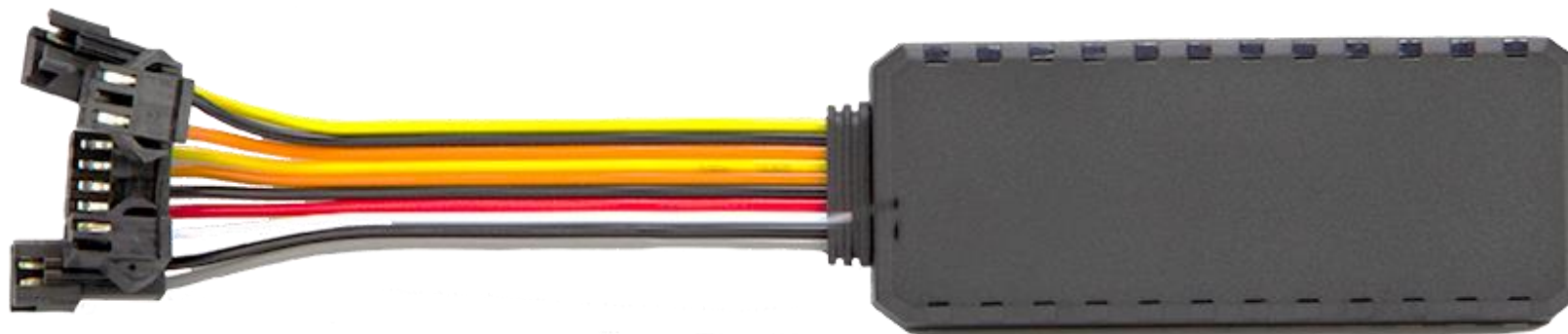
(if applicable)

- Your top 3 issues
- Must have features
- Like to have features
- Day in the life of a driver
- Communication method(s)?
- Organizational structure
- Fleet composition
- Assets tracking needs
- Routing? Fuel? Dispatch? Maintenance?



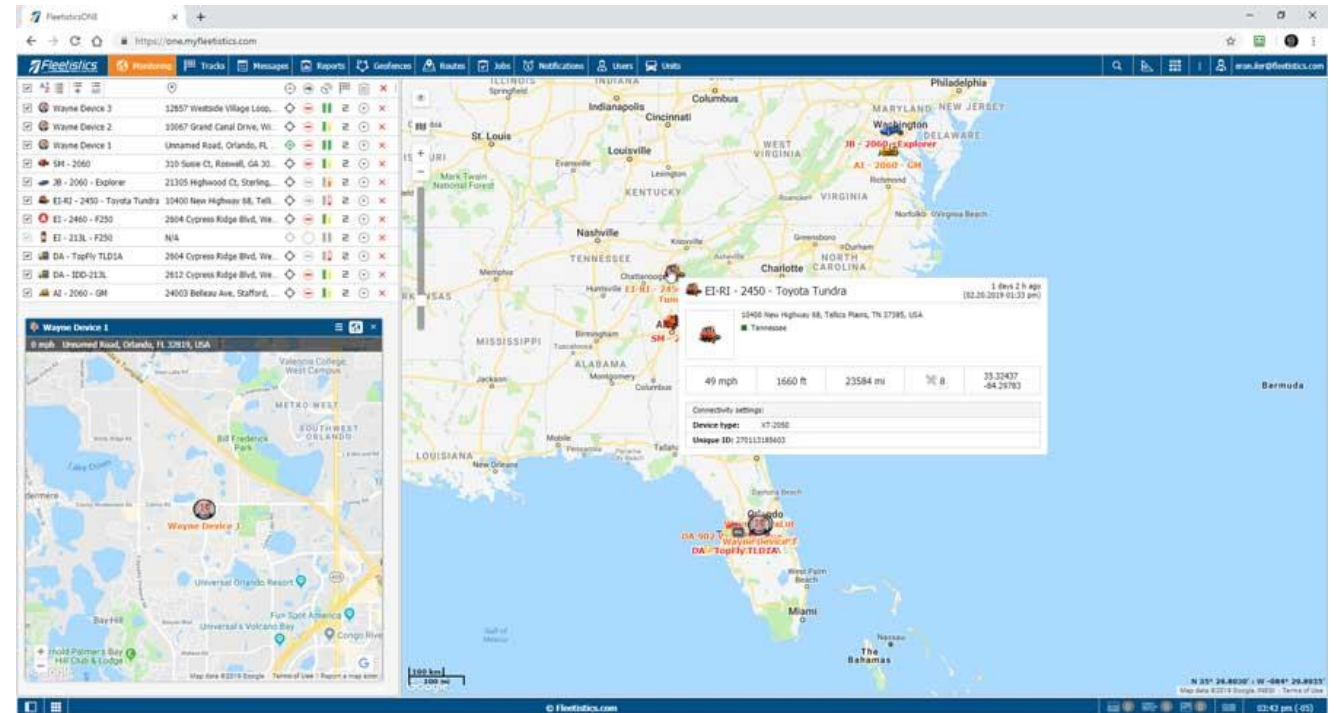
# Equipment Options

- OBD with "last gasp" battery
- OBD with Wi-Fi (data service extra)
- Solar asset tracker
- Equipment tracker
- Battery tracker
- 3-wire tracker



# Robust Map

- 90% of time spent on the map
- Focus map
- Custom icons
- Device details
- Google maps are an additional \$.99/mo per device



# Route History

- 90% of time spent on the map
- Route replay
- Focus map
- Custom icons
- Device details
- Some features may not be available in base mode.

The screenshot displays the Fleetistics ONE web application interface. The main map shows a blue route with time-stamped markers for the vehicle 'JB - 2060 - Explorer' on February 21, 2019. The route starts at approximately 07:57 am and ends at 11:59 pm, covering a total mileage of 14.57 miles. The left sidebar contains a table of trip segments with columns for 'Object', 'Mileage', and a play button icon. The right sidebar features a 'Track Player' with a video feed and a 'Parameters' section showing engine RPM (1120.00), fuel level (47.08%), battery voltage (14.40 V), and other vehicle details.

Object	Mileage
DA - 100-013L 02.21.2019	14.57 mi
02.21.2019 07:57 am 02.21.2019 08:19 am	12.91 mi
02.21.2019 09:28 am 02.21.2019 09:32 am	1.32 mi
02.21.2019 01:52 pm 02.21.2019 01:54 pm	0.17 mi
02.21.2019 02:05 pm 02.21.2019 02:07 pm	0.17 mi
EI - 2460 - F250 02.21.2019	8.00 mi
02.21.2019 06:32 am 02.21.2019 06:47 am	8.00 mi
JB - 2060 - Explorer 02.21.2019	14.00 mi

# Reporting

- Most popular reports
- Automated delivery
- Flexible filter options
- Drill down
- Export
  - Excel
  - Pdf
  - Xml
  - csv

**Report Templates**

New FLT Demo Base A Search

- Begin - End Day Report
- Geofence Exit - FLT HQ
- Idling over 5 min
- Stops In Zones 5+ Minutes
- Trips Group Report
- Trips report
- Violations - Base

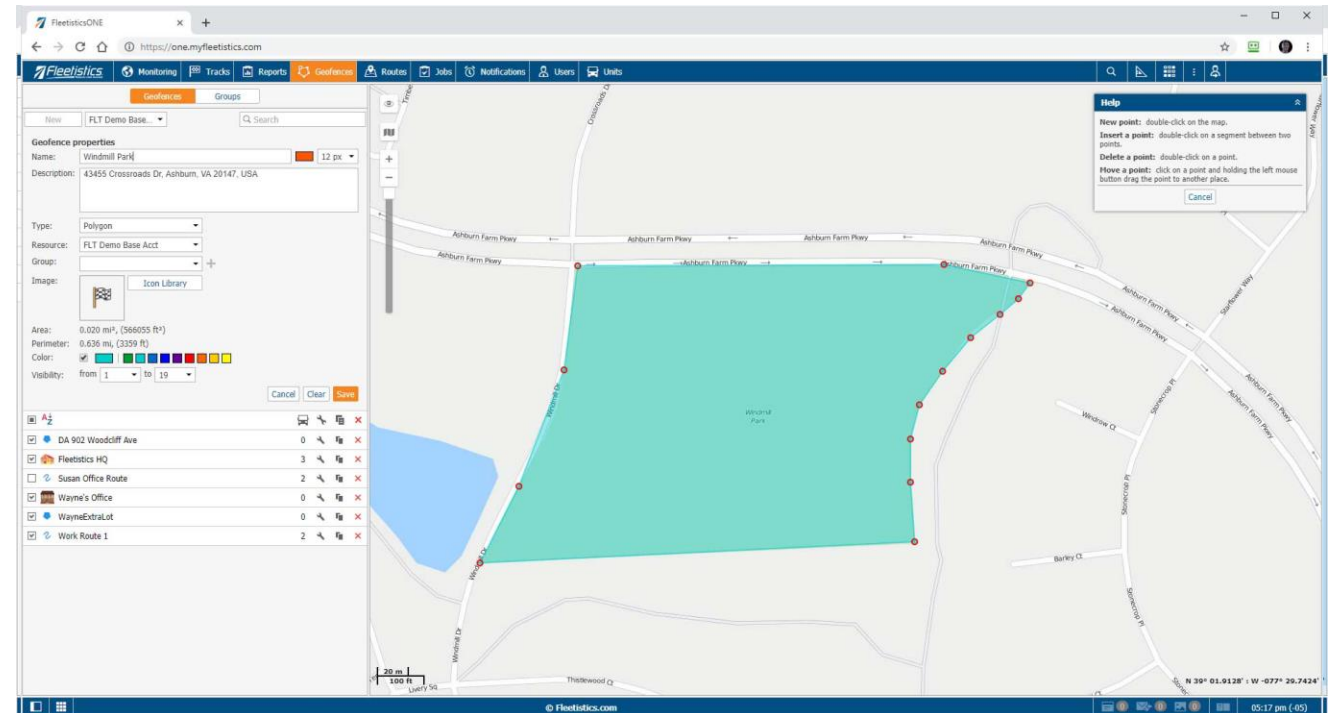
**Report Result**

No	Grouping	Beginning	Initial location	End	Final location	Duration	Mileage	Max speed
1	Total	2019-02-10 10:35:05	310 Susie Ct, Roswell, GA 30076, USA	2019-02-16 21:51:43	171 Shand St, Saluda, NC 28773, USA	2 days 14:35:17	2033 mi	85 mph
1.1	Monday	2019-02-11 08:02:35	17304 Chenango Ln, Tampa, FL 33647, USA	2019-02-11 18:05:27	17304 Chenango Ln, Tampa, FL 33647, USA	4:34:42	106 mi	80 mph
1.1.1	EI - 2460 - F250	2019-02-11 08:02:35	17304 Chenango Ln, Tampa, FL 33647, USA	2019-02-11 08:19:59	2604 Cypress Ridge Blvd, Wesley Chapel, FL 33544, USA	0:17:24	8.00 mi	78 mph
1.1.2	EI - 2460 - F250	2019-02-11 08:29:53	2604 Cypress Ridge Blvd, Wesley Chapel, FL 33544, USA	2019-02-11 08:32:54	2604 Cypress Ridge Blvd, Wesley Chapel, FL 33544, USA	0:03:01	1.00 mi	36 mph
1.1.3	EI - 2460 - F250	2019-02-11 12:54:01	2604 Cypress Ridge Blvd, Wesley Chapel, FL 33544, USA	2019-02-11 13:08:56	202 W Bearss Ave, Tampa, FL 33613, USA	0:14:55	10.00 mi	77 mph
1.1.4	EI - 2460 - F250	2019-02-11 14:01:13	202 W Bearss Ave, Tampa, FL 33613, USA	2019-02-11 14:03:13	15511 N Florida Ave, Tampa, FL 33613, USA	0:02:00	1.00 mi	42 mph
1.1.5	EI - 2460 - F250	2019-02-11 14:20:36	15417 N Florida Ave, Tampa, FL 33613, USA	2019-02-11 14:33:13	26689 FL-56, Zephyrhills, FL 33544, USA	0:12:37	10.00 mi	80 mph
1.1.6	EI - 2460 - F250	2019-02-11 14:39:56	26689 FL-56, Zephyrhills, FL 33544, USA	2019-02-11 14:46:13	2604 Cypress Ridge Blvd, Wesley Chapel, FL 33544, USA	0:06:17	1.00 mi	41 mph
1.1.7	EI - 2460 - F250	2019-02-11 15:07:37	2604 Cypress Ridge Blvd, Wesley Chapel, FL 33544, USA	2019-02-11 15:11:34	2604 Cypress Ridge Blvd, Wesley Chapel, FL 33544, USA	0:03:57	1.00 mi	39 mph
1.1.8	EI - 2460 - F250	2019-02-11 17:51:04	2604 Cypress Ridge Blvd, Wesley Chapel, FL 33544, USA	2019-02-11 18:05:27	17304 Chenango Ln, Tampa, FL 33647, USA	0:14:23	8.00 mi	77 mph
1.1.9	EI-RI - 2450 - Toyota Tundra	2019-02-11 09:19:52	300 Millstone Ln, Woodstock, GA 30188, USA	2019-02-11 09:45:52	11975 Morris Rd, Alpharetta, GA 30005, USA	0:26:00	12.00 mi	54 mph
1.1.10	EI-RI - 2450 - Toyota Tundra	2019-02-11 11:10:46	11795 Morris Rd, Alpharetta, GA 30005, USA	2019-02-11 11:12:46	3319 Old Milton Pkwy, Alpharetta, GA 30005, USA	0:02:00	1.00 mi	20 mph
1.1.11	EI-RI - 2450 - Toyota Tundra	2019-02-11 11:43:39	3319 Old Milton Pkwy, Alpharetta, GA 30005, USA	2019-02-11 11:49:28	2740 Old Milton Pkwy, Alpharetta, GA 30004, USA	0:05:49	1.00 mi	28 mph
1.1.12	EI-RI - 2450 - Toyota Tundra	2019-02-11 11:59:59	2740 Old Milton Pkwy, Alpharetta, GA 30004, USA	2019-02-11 12:06:02	11770 Haynes Bridge Rd, Alpharetta, GA 30009, USA	0:06:03	1.00 mi	41 mph
-----	Total	2019-02-10 10:35:05	310 Susie Ct, Roswell, GA 30076, USA	2019-02-16 21:51:43	171 Shand St, Saluda, NC 28773, USA	2 days 14:35:17	2033 mi	85 mph



# Geofences

- Flexible design
- Areas or Routes
- Polygon
- Circle
- Line



# Configuration

- Many configuration options
- Upgrade to Pro service, when ready
  - More advanced user
  - Accelerometer
  - Engine Trouble Codes (when available)
  - More reports
  - More mobile apps
  - More modules

### User Settings

Settings	Additional information <span>?</span>	Tooltip	Work list
	Last message:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Icon:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Location:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Presence in geofences:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Speed:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Altitude:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Counters:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Satellites:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	Coordinates:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	↕ Sensor values:	<input type="checkbox"/>	<input type="checkbox"/>
	↕ Connectivity settings:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	↕ Parameters:	<input type="checkbox"/>	<input type="checkbox"/>
	↕ Custom fields:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	↕ Profile:	<input type="checkbox"/>	<input type="checkbox"/>
	↕ Maintenance state:	<input type="checkbox"/>	<input type="checkbox"/>

Cancel

# Dashboard



✓ Charts    Multicharts    ✕

All units Show units:   Skip zero values

Mileage	Fuel consumption	Engine hours
Average speed	Maximum speed	Stays
Geofences	Time in trips	Idling

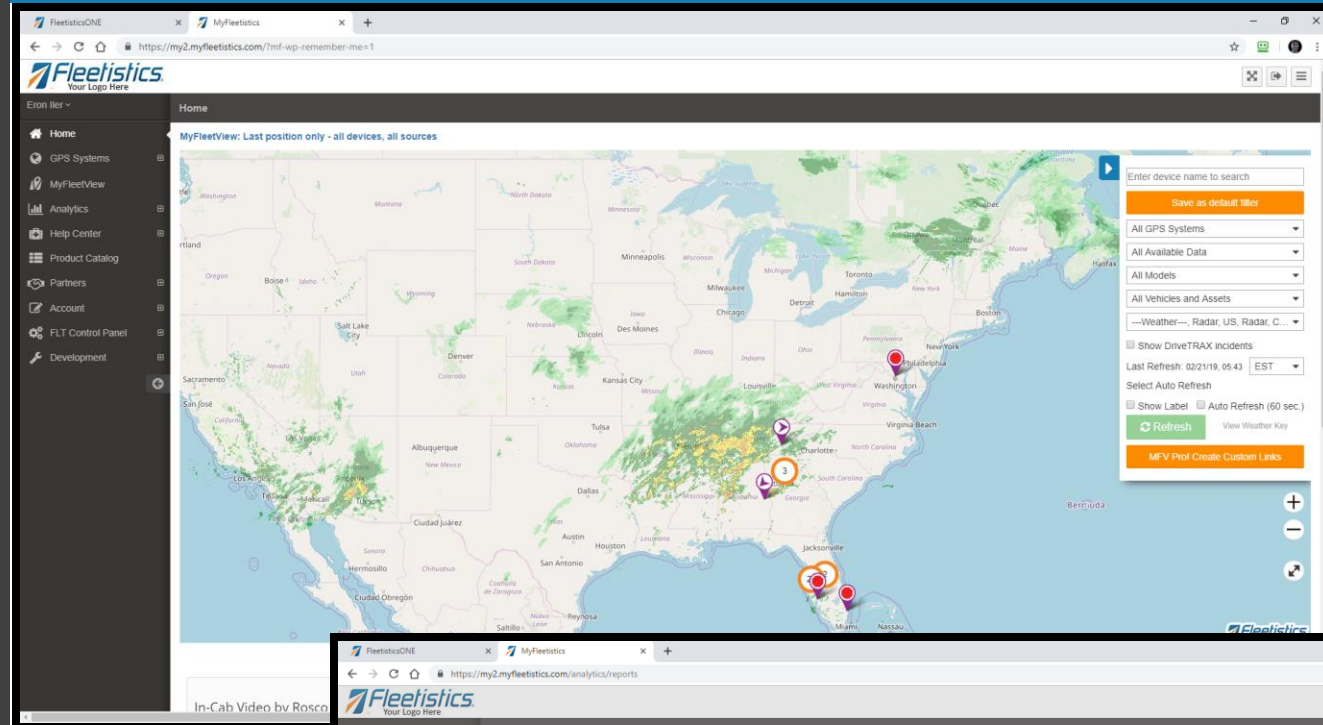
Cancel    OK

Key Fleet Metrics:

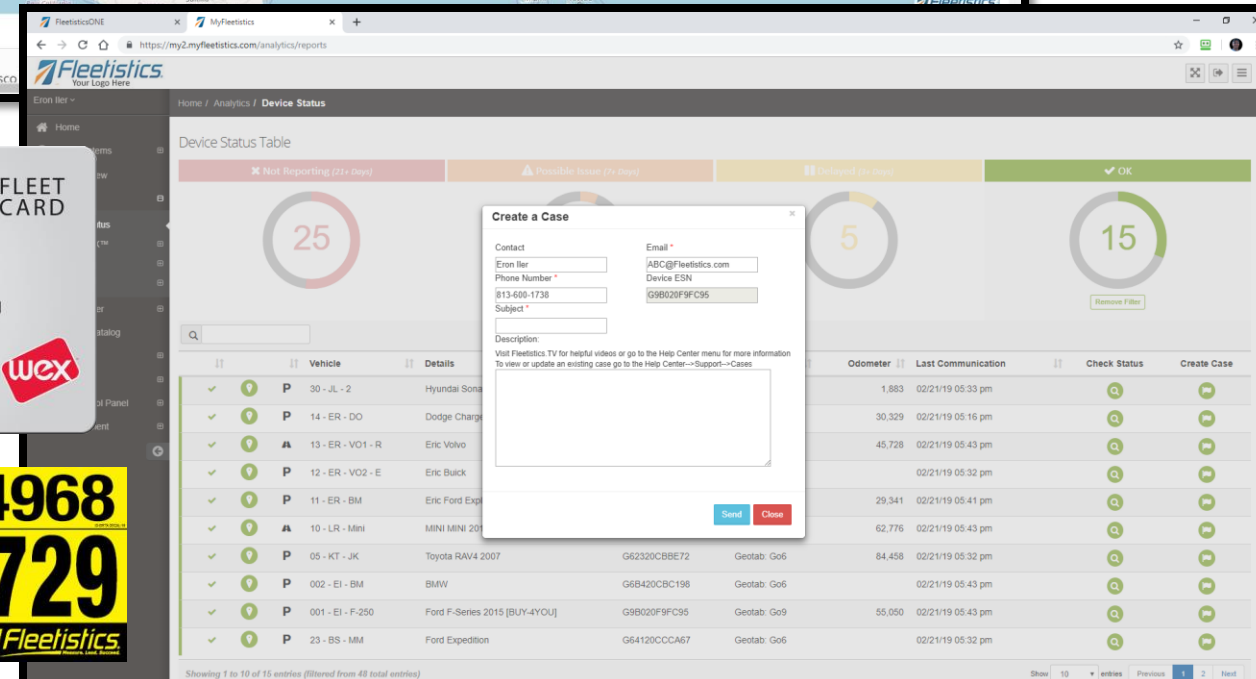
- Reduce expenses
- Improve efficiency
- Drive revenue

# Additional Services

- Color weather radar
- DriveTRAX – How's My Driving
  - 1<sup>st</sup> year is free. \$14.95/yr per vehicle
- Getting Started Training webinar
- Support & Training
  - Base service – email included, \$45 per incident
  - Pro service – phone and email included
- Fleetistics WEX Fuel Card



**DRIVE TRAX™ 104968**  
**866-948-8729**  
**HOW'S MY DRIVING** Fleetistics



# Administration

- Auto bill to credit card on file
- First full month and equipment due on order
- First charge will include pro-rate + one month
  - Higher than normal
- Fixed flat rate moving forward for base services
- Equipment purchase
- Monthly application access fee + \$.99 network fee
- Features available dependent on vehicle & service plan

# Next Steps

- Contact Fleetistics
- 855-300-0527
- [www.fleetistics.com](http://www.fleetistics.com)
  
- The most expensive decision, is no decision.
- Average customer receives ROI in <90 days.
- Two most expensive resources are unsupervised 95% of the day; drivers and fleet.

# Mobile Apps (plan dependent)

- Maintenance
- Bus routes
- Dispatch
- Route Replay
- Eco Driving
- Safe Driving
- Messaging with media
- Navigation
- Dashboard KPIs
- Chat
- Sensor Monitoring
- Inactivity Monitoring
- Data backup
- Personal Mileage Log
- Custom maps